

# ANNA Z. JONES

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## Current Address:

CSU 5555 PO BOX 5555  
Williamsburg, VA 55555

## Permanent Address:

5555 Name  
City, ST 55555

## EDUCATION

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**William & Mary**, Williamsburg, VA

May 20XX

Bachelor of Business Administration

Major: Process Management and Consulting; GPA: X.Y

- *Language Skills*: Proficient in written and spoken Spanish
- *Computer Skills*: Proficient in Microsoft Office Suite and Database Systems

**University of Exeter**, Exeter, UK

Fall 20XX

- *Coursework*: International Business Law, Global Political Environment

## WORK EXPERIENCE

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**Boston Consulting Group**

San Francisco, CA

*Summer Intern*

May 20XX- August 20YY

- Developed a value proposition through identifying 30 million dollars in operational cost savings focused in area of supply chain logistics
- Partnered on five-person case team with a consumer packaged goods client, aimed at implementing new customer relationship management system for thorough tracking of customer communications
- Examined and processed data for potential quality defects for automotive client and conducted several experiments to proof theories about defect causes
- Participated in weekly case team strategy sessions to build professional portfolio of services
- Interacted with client teams to learn and strategize best practices for long-term goals

**Savi Technology**

Washington, DC

*Solutions Summer Intern*

May 20WW- August XX

- Analyzed sales process, reviewed database, and implemented change to efficiently follow sales leads and increase revenue
- Assessed customer needs and conducted demonstrations of Savi products and RFID solutions at trade-shows and various client sites
- Collaborated with top management to understand training and logistical needs in order to plan and organize an annual training seminar

## ACTIVITIES

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**Alpha Kappa Psi, Professional Business Fraternity**

Williamsburg, VA

*Vice President*

August 20WW - Present

- Communicate with chapter members concerning new policies through social media and email
- Increased fundraising dollars from previous year by 10% through creating informational pamphlets

**Consulting Club**

Williamsburg, VA

*Member*

20WW-Present

- Club analyzed, presented and helped implement a case study for a commercial firm
- Helped mentor younger students in case interview prep

## AWARDS AND HONORS

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- William and Mary Sharp Scholar, integrating academic studies, research, and community engagement
- National Society of Collegiate Scholars, William and Mary Chapter Member